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Start of business



First CNC machine and
first CAD software



New headquarters
3000 m²



Beginning of
exportation



1981

1993

2000

2007

2018

2019

2020

2023



Lanulfi 4.0

Group of firms

Robot sanding

First Business Plan



Divisions Lanulfi

Lanulfi is a company operating in various technologies and with 3 divisions by business area.

Aluminum mould making

Constructions of models and jigs

Steel mould making





Generational changeover

Moulds & People





Mission & Vision

LANULFI has been a leader and a **reliable partner** in the moulds sector since **1981**, paying great attention to its clients' needs and requests, to the **flexibility** and reliability of the solutions proposed, along with a constant drive to **innovation** through the **active engagement** of its people and the **well-established relationship** with clients and suppliers.

Values

TRUST

RESPECT

LISTENING

COHERENCE

CONSISTENCY

We aim to be the reference partner, offering **sustainable, reliable and concrete solutions.**

By sharing our **values**, we aim to create a constructive experience that will be the beginning of a better **future** together.

Claim

Moulds & People



People | Management



**Ferdinando
Lanolfi**

I am an
inexhaustible
source of ideas, art
is in my hands



Lino Lanolfi

Every morning the
sun rises for new
opportunities



Elisa Lanolfi

Elisa-I love being in
the middle of
nature.



Arrigo Lanolfi

Father of Ginevra, I
love flying but with
rationality



Marco Lanolfi

A constantly
evolving curious
mind, passionate
about "if not now
when?"



People

LANULFI
MOULDS

**Claudio**

Claudio, I am a lover of curves

**Nicola**

The security of my family, the company of trusted friends, a good glass of wine in hand, these are the ingredients of my happiness!

**Davide**

I love the mountains that fit me like a glove

**Martina**

Martina, I love long walks in the mountains-the best view comes after the most difficult climb!

**Giovanni**

John, my passion is sailing.

**Martina**

Martina, I love reading, travelling and nature

**Andrea**

I'm Andrea, I love to travel and I'm passionate about motorcycles

**Enrico**

Henry, the creative

**Manuel**

Work and commitment always pay off

**Stefano**

Berici Hills, Dolomites and cycling are my passions

**Upananda**

An icon of resilience and inner strength

**Brigitte**

The human mind is full of extraordinary potential.

**Simone**

I find joy in the little things

**Donato**

...What an effort I ask of you...

**Loris**

A man's strength lies in rising up despite life's difficulties

**Cristian**

Every day an opportunity

**Marco**

In the mountains on a motorcycle with friends great sense of freedom

**Marco**

Marco, passionate about sports, music and traveling across borders.

**Davide**

A kind heart that loves to help others

**Roberto**

I love riding motorcycles and being a grandfather



People



Amos

I am happy with my work and a lover of good food



Matteo

I love nature and adventure



Massimo

An individual who strives for a better world



Matteo

A dreamer who is not afraid to pursue his dreams



Giancarlo

Giancarlo, proud grandfather 😊



Andrea F

Living each day with new stimulation and passion for what you do



Nicholas M

Living the present, dreaming the future, learning from the past.



Andrea M

If you don't like something, change it. If you cannot change it, change your attitude. Don't complain



People

LANULFI
MODELS



Manuel

Manuel, dedicated to discipline and training



Luca

An eternal optimist who always sees the glass as half full



Amadou

An adventurer of the mind, always ready to learn



Ion

Ion, motor enthusiast and love hiking in the mountains



Agron

I'm Agron, I like to work



Milan

A dreamer who follows his heart



Stefano

Stephen, mountain and technology enthusiast



Laura

Laura, I like to draw and have a passion for plants and art

LANULFI
STEEL



Taulant

Tireless worker with a passion for mechanics



Gianluca

I believe in the importance of family



Manjinder

I always see the bright side of life

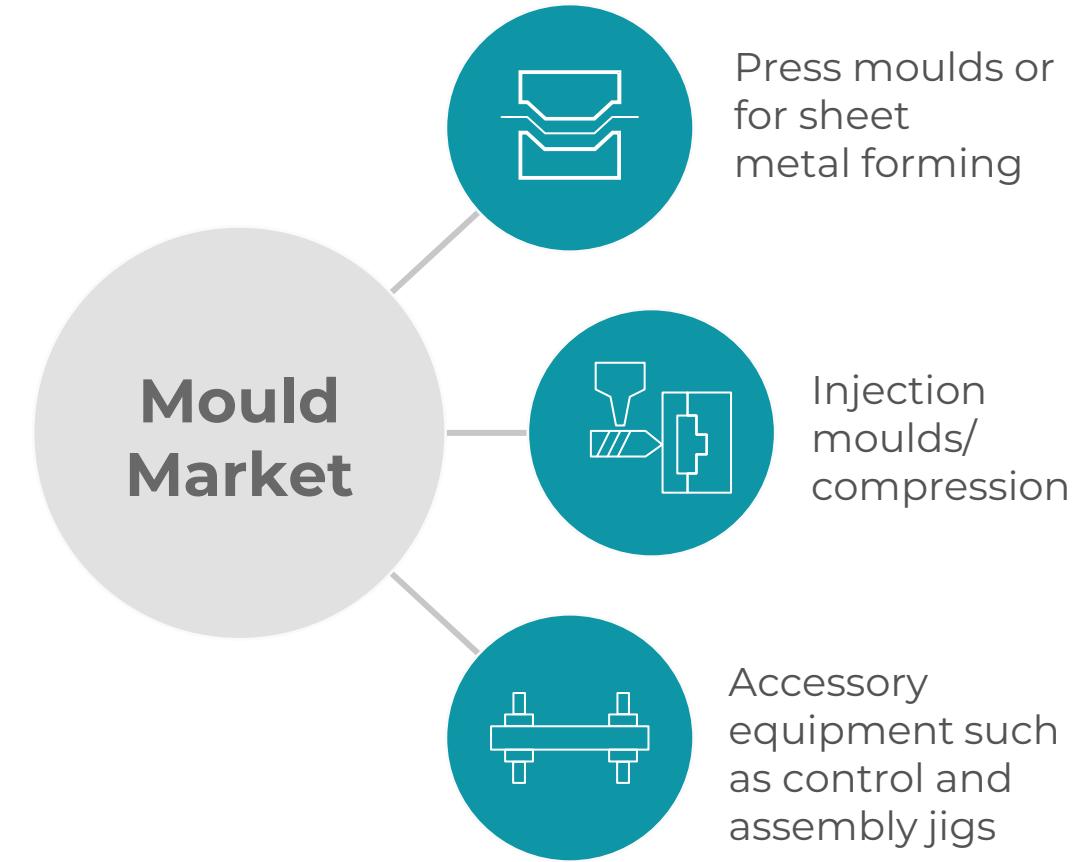
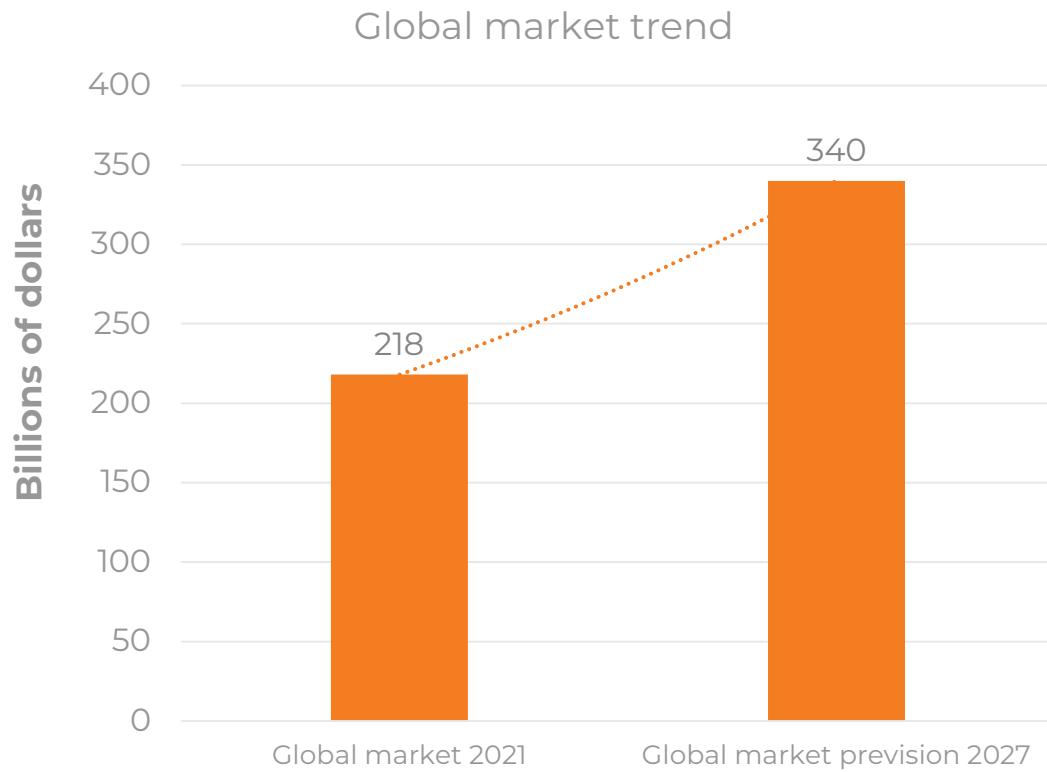


Said

Loyal and ever-present friend



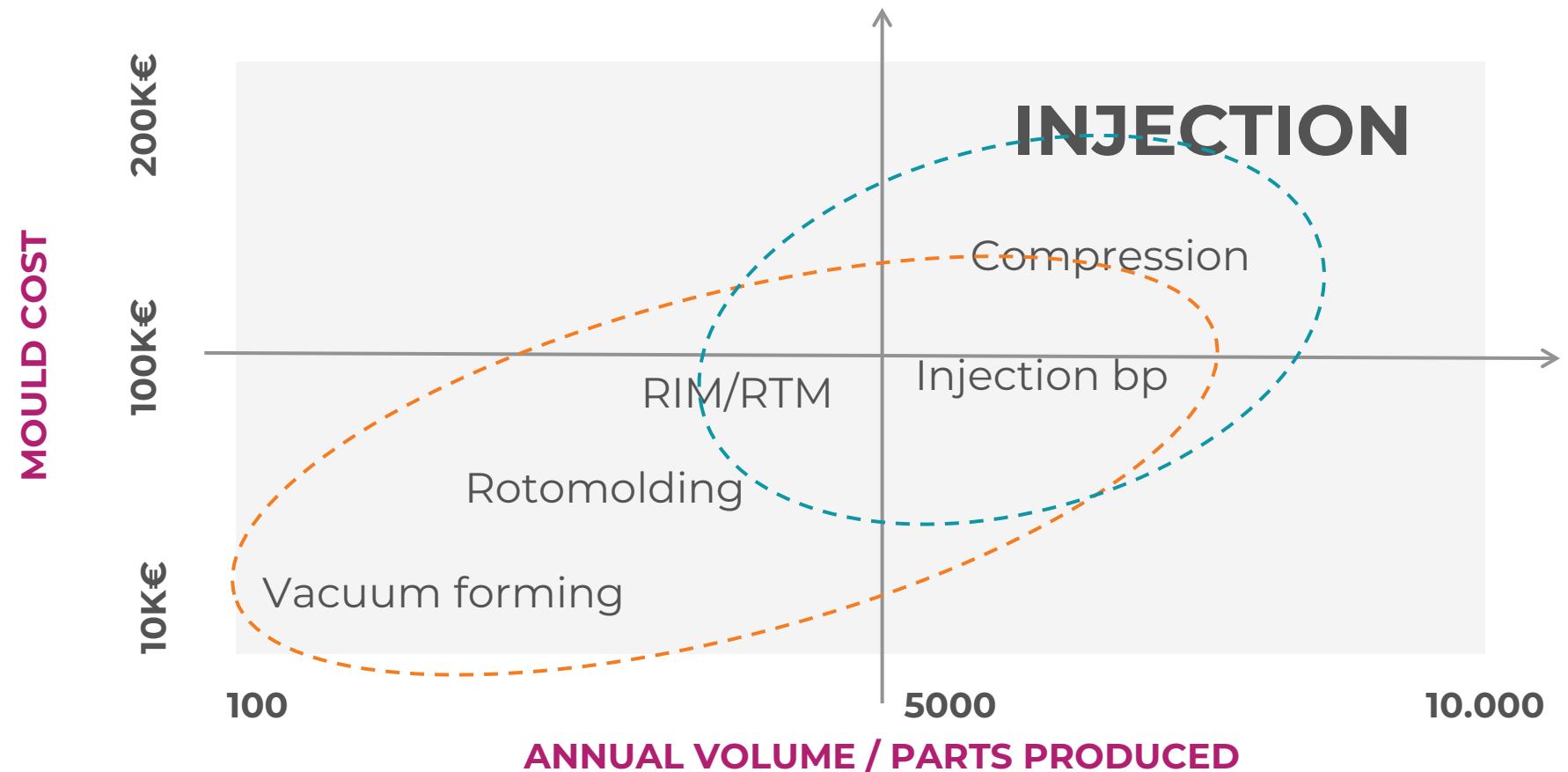
Target market



Target market

LANULFI
MOULDS

LANULFI
STEEL





Target market

Injection/compression
moulds



LANULFI
MOULDS & PEOPLE



LANULFI
MOULDS & PEOPLE

THERMOPLASTICS

- Injections
- Low pressure injections
- Vacuum forming
- Rotomolding
- Compression (DLFT-GMT)

DIECASTING

THERMOSETTING

- Injection RIM/RTM
- Compression SMC / BMC



Automotive



Agriculture



Truck



Bus



Design and
products

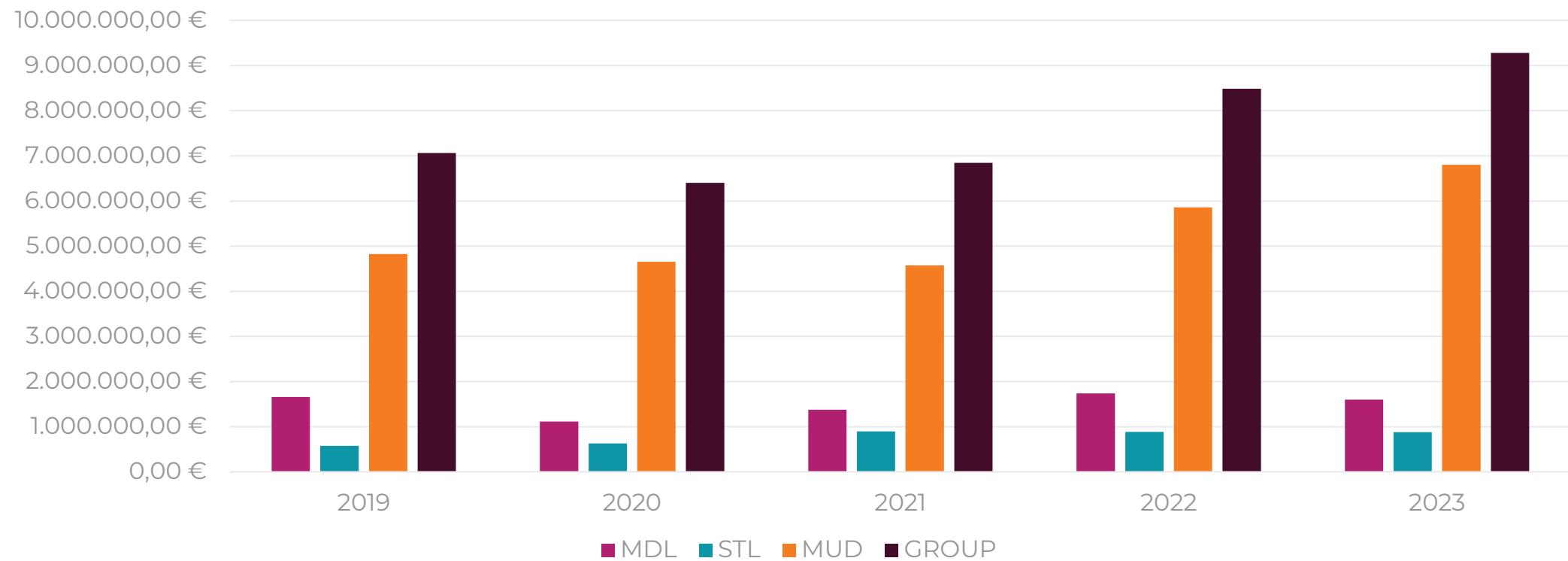


Wellness and SPA



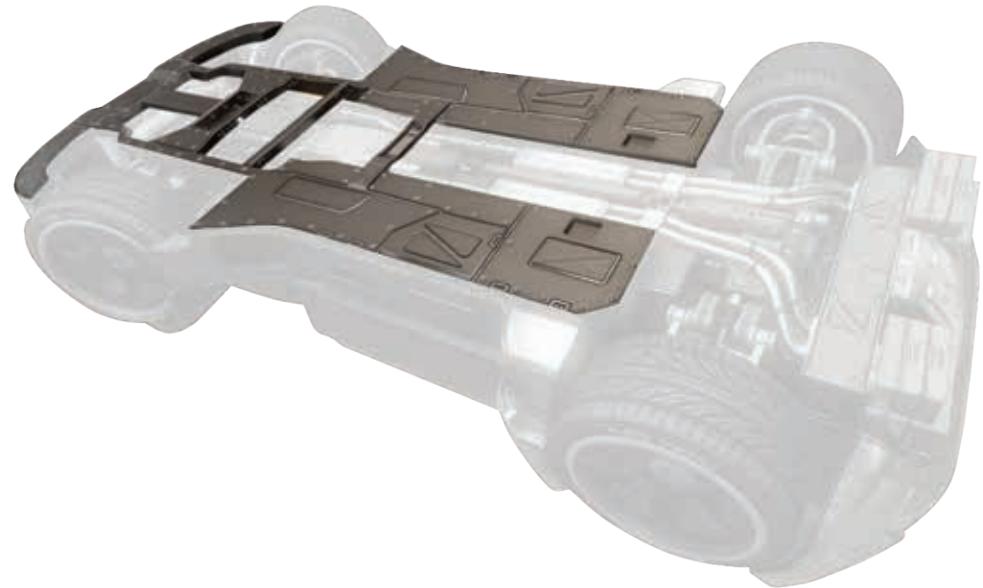
Product Value Trend

Product value trend from 2019 to 2023





UNDER ENGINE COVER



**COMPRESSION
THERMOPLASTICS**



Automotive



Agriculture



Truck



Bus



Design and
products

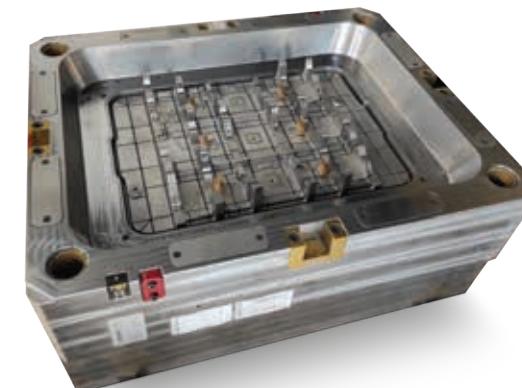


Wellness and SPA



TRANSPORT PALLET

INJECTION



Automotive



Agriculture



Truck



Bus



Design and
products



Wellness and SPA



BULK HEAD



INJECTION



Automotive



Agriculture



Truck



Bus



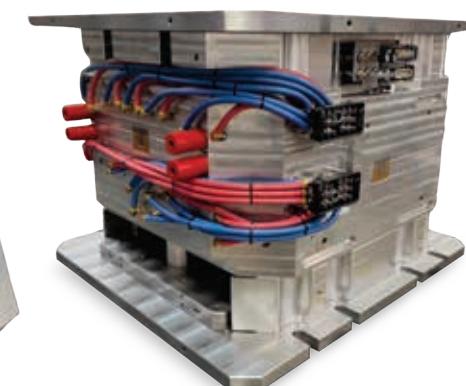
Design and products



Wellness and SPA



MOTOR BIKE COVER



INJECTION



Automotive



Agriculture



Truck



Bus



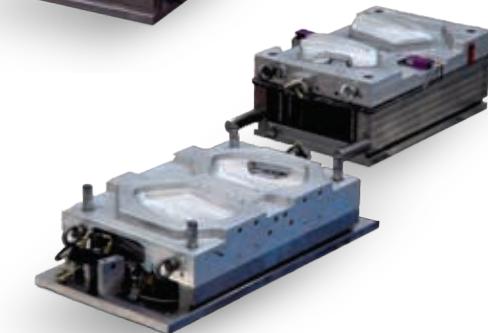
Design and
products



Wellness and SPA



MOTOR BIKE COVER



INJECTION



Automotive



Agriculture



Truck



Bus



Design and
products



Wellness and SPA

AUTOMOTIVE SPOILER



INJECTION



Automotive



Agriculture



Truck



Bus



Design and
products



Wellness and SPA



CHROME FRONT GRILL

INJECTION



Automotive



Agriculture



Truck



Bus



Design and products



Wellness and SPA

CABIN AIR DUCT



INJECTION



Automotive



Agriculture



Truck



Bus



Design and products



Wellness and SPA



ACCESSORIES COMPONENTS Q2



INJECTION



Automotive



Agriculture



Truck



Bus

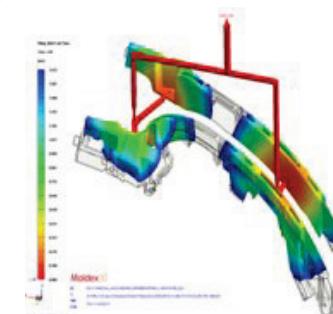
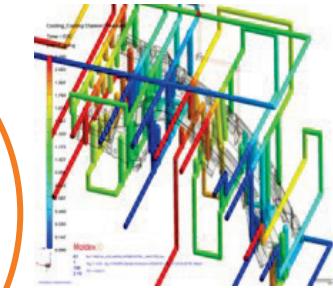
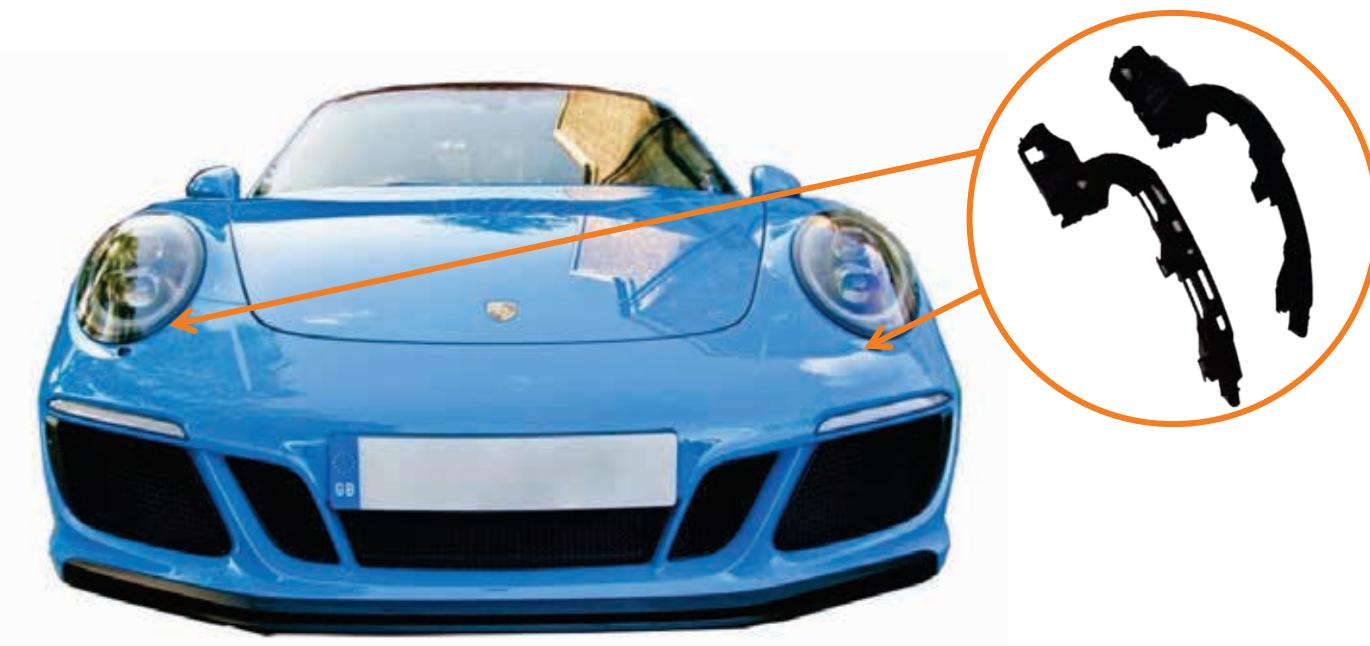


Design and
products



Wellness and SPA

BUMPER REINFORCEMENT



INJECTION



Automotive



Agriculture



Truck



Bus



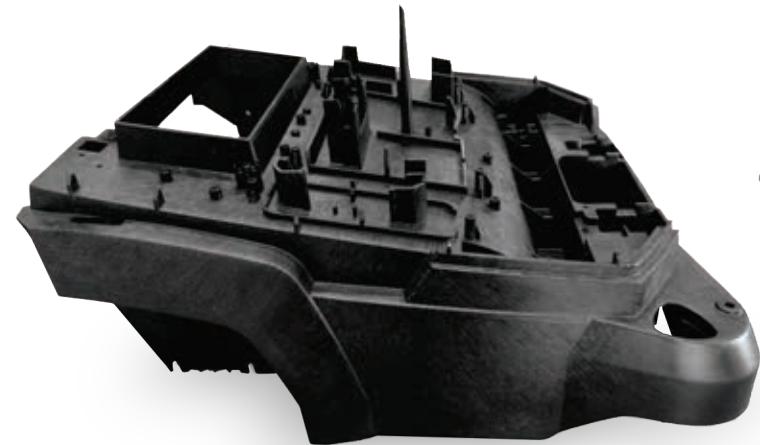
Design and
products



Wellness and SPA



INDUSTRIAL SCRUBBING MACHINE



INJECTION



Automotive



Agriculture



Truck



Bus



Design and
products

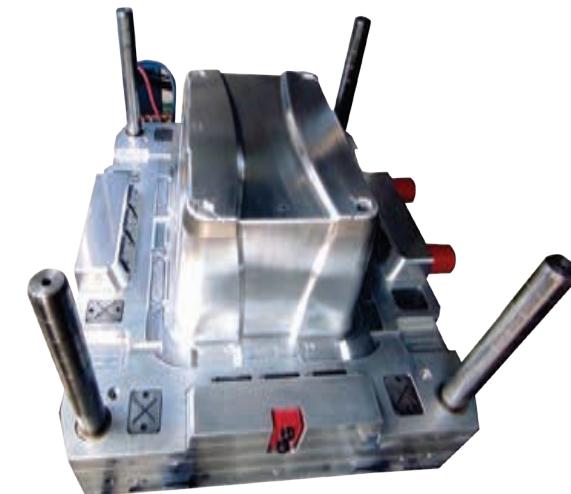


Wellness and SPA



INDUSTRIAL CASE

INJECTION



Automotive



Agriculture



Truck



Bus



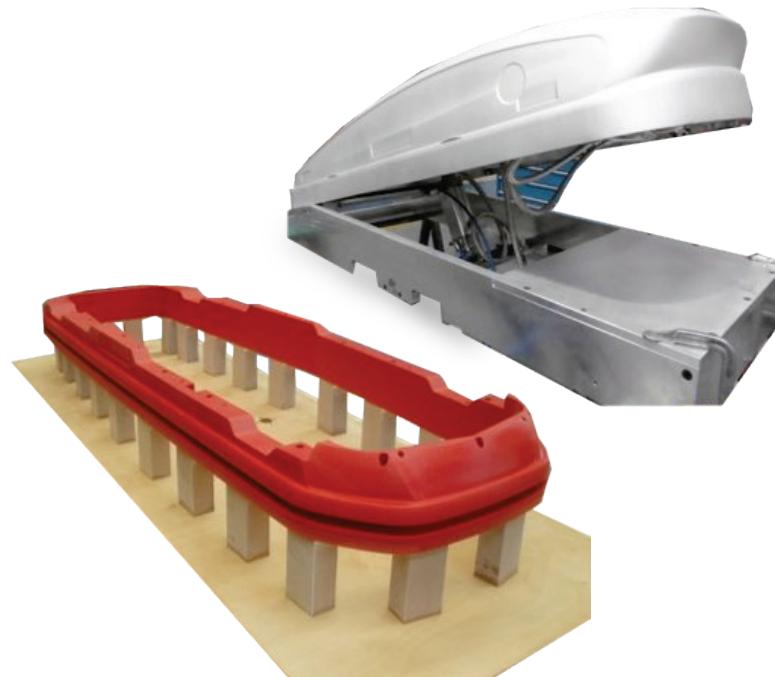
Design and
products



Wellness and SPA



ROOF BOX WITH UNDERCUT



VACUUM FORMING



Automotive



Agriculture



Truck



Bus



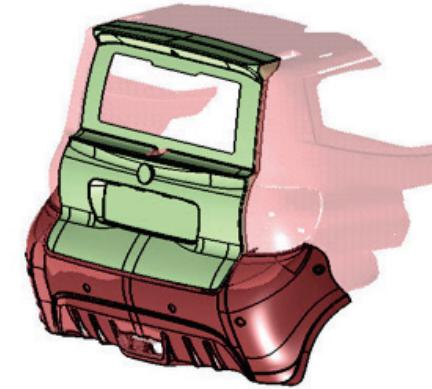
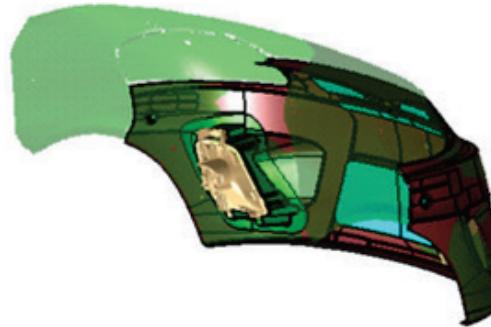
Design and
products



Wellness and SPA



AUTOMOBILE PARTS



VACUUM FORMING



Automotive



Agriculture



Truck



Bus



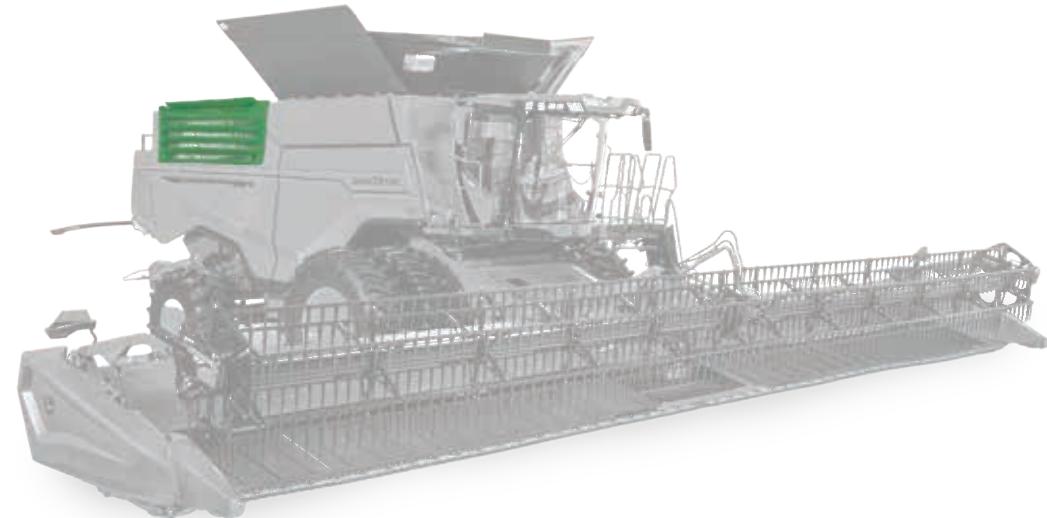
Design and
products



Wellness and SPA



RADIATOR DOOR PANEL



VACUUM FORMING



Automotive



Agriculture



Truck



Bus



Design and products



Wellness and SPA



HARVESTER ROOF



VACUUM FORMING



Automotive



Agriculture



Truck



Bus



Design and
products



Wellness and SPA



ROUND BAILER

VACUUM FORMING



Automotive



Agriculture



Truck



Bus



Design and
products



Wellness and SPA



EXCAVATOR



VACUUM FORMING



Automotive



Agriculture



Truck



Bus



Design and products



Wellness and SPA



CARAVAN SHOWER BOX



VACUUM FORMING



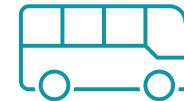
Automotive



Agriculture



Truck



Bus



Design and
products



Wellness and SPA



SIDE PANELS FOR TRUCKS



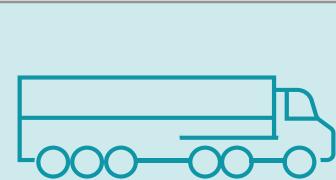
VACUUM FORMING



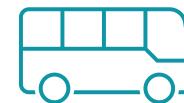
Automotive



Agriculture



Truck



Bus



Design and
products



Wellness and SPA



HOT TUB



VACUUM FORMING



Automotive



Agriculture



Truck



Bus



Design and
products



Wellness and SPA

HOT TUB



THERMOFORMING



Automotive



Agriculture



Truck



Bus



Design and products



Wellness and SPA



SPRAYER TANKS



ROTO MOULDING



Automotive



Agriculture



Truck



Bus



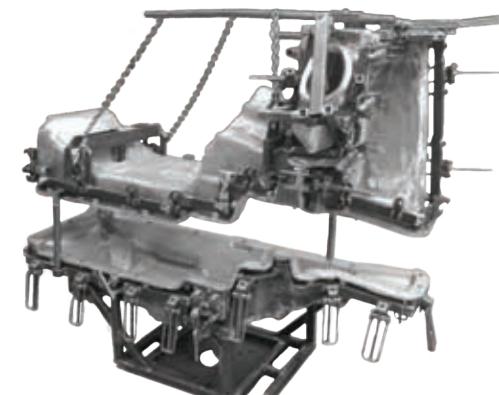
Design and
products



Wellness and SPA



DIESEL TANK



ROTO MOULDING



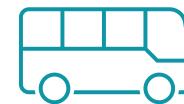
Automotive



Agriculture



Truck



Bus



Design and
products



Wellness and SPA



TANK



ROTO MOULDING



Automotive



Agriculture



Truck



Bus



Design and
products



Wellness and SPA



WHEELCHAIR



ROTO MOULDING



Automotive



Agriculture



Truck



Bus



Design and products



Wellness and SPA



SHIP HULL



ROTO MOULDING



Automotive



Agriculture



Truck



Bus



Design and
products



Wellness and SPA



PEDAL-ASSISTED VEHICLE



ROTO MOULDING



Automotive



Agriculture



Truck



Bus



Design and products

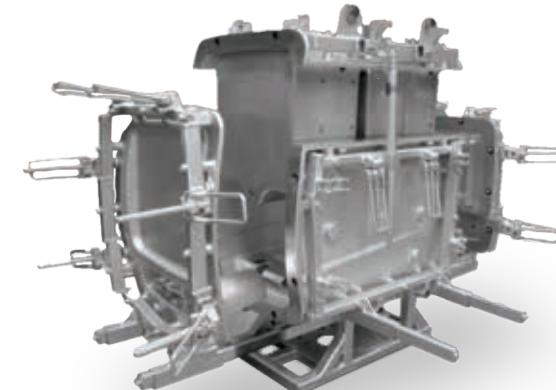


Wellness and SPA



HOSPITAL BEDSIDE CABINET

ROTO MOULDING



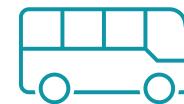
Automotive



Agriculture



Truck



Bus



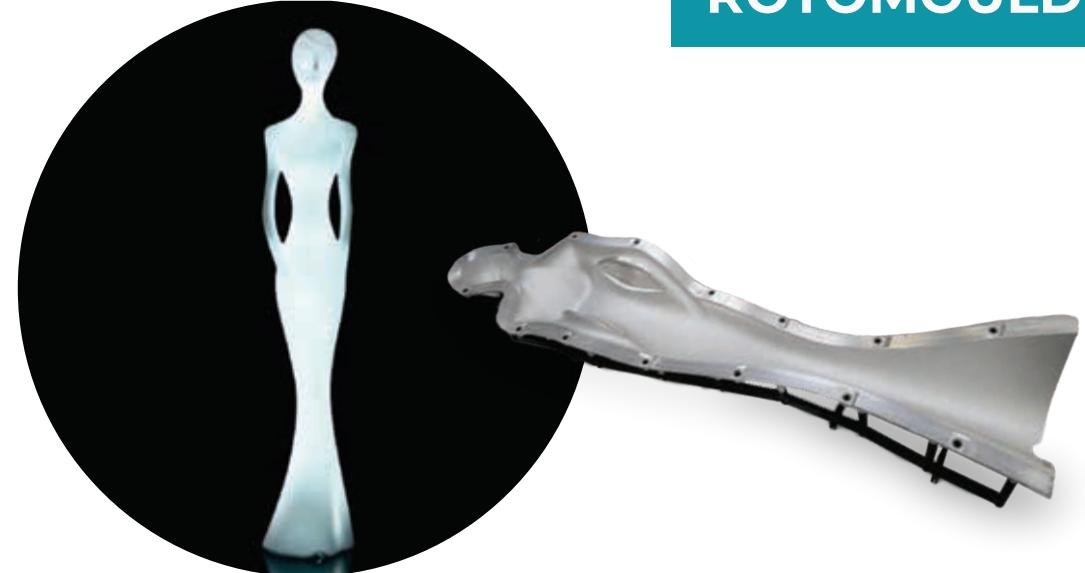
Design and
products



Wellness and SPA



HELLO KITTY & LAMP



ROTO MOULDING



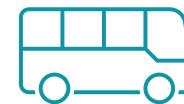
Automotive



Agriculture



Truck



Bus



Design and
products



Wellness and SPA



OUTDOOR LIGHTS



ROTOMOULDING



Automotive



Agriculture



Truck



Bus



Design and
products



Wellness and SPA



COCKTAIL STATION



ROTOMOULDING



Automotive



Agriculture



Truck



Bus



Design and
products



Wellness and SPA



SCRUBBING MACHINE

ROTOMOULDING



Automotive



Agriculture



Truck



Bus



Design and products



Wellness and SPA



SNOW MACHINE



ROTOMOULDING



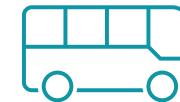
Automotive



Agriculture



Truck



Bus



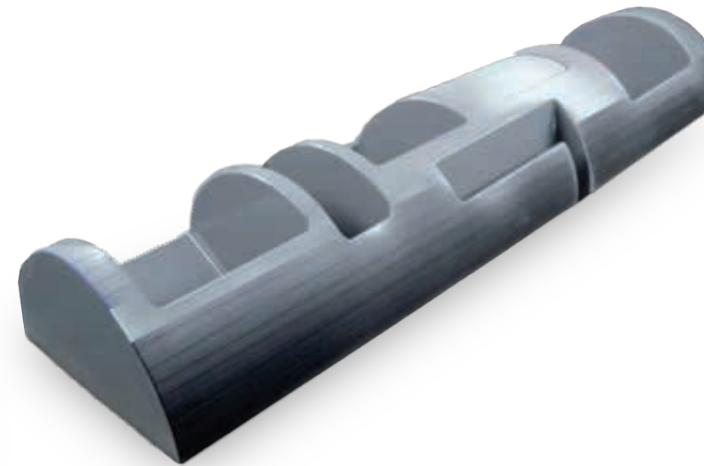
Design and
products



Wellness and SPA



BOOKCASE



ROTOMOULDING



Automotive



Agriculture



Truck



Bus



Design and
products



Wellness and SPA



AUTOMOTIVE DASHBOARD



THERMOSETTING ALUMINIUM MOULDS



Automotive



Agriculture



Truck



Bus



Design and
products



Wellness and SPA



AUTOMOTIVE FRONT SPOILERS



**THERMOSETTING
ALUMINIUM MOULDS**



Automotive



Agriculture



Truck



Bus



Design and
products

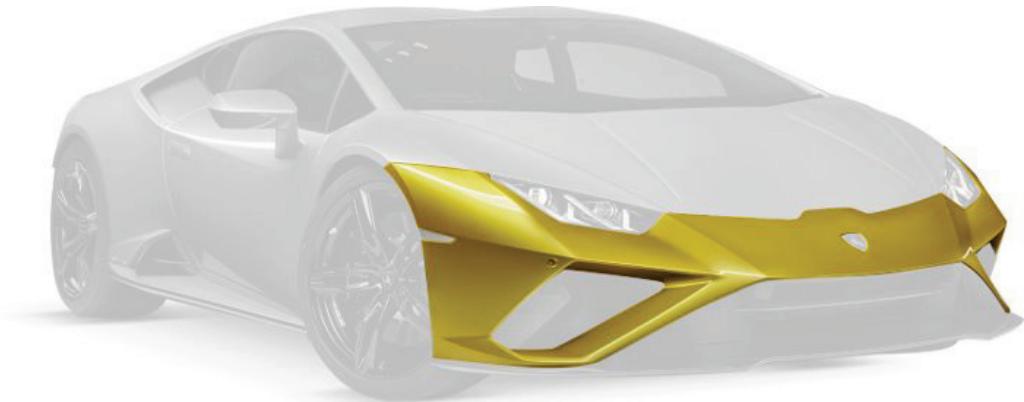


Wellness and SPA



LAMBORGHINI FRONT BUMPER

**THERMOSETTING
ALUMINIUM MOULDS**



Automotive



Agriculture



Truck



Bus



Design and
products



Wellness and SPA



TRACTOR HOOD



**THERMOSETTING
ALUMINIUM MOULDS**



Automotive



Agriculture



Truck



Bus



Design and
products



Wellness and SPA



TRACTOR HOOD



**THERMOSETTING
ALUMINIUM MOULDS**



Automotive



Agriculture



Truck



Bus



Design and
products



Wellness and SPA



TRACTOR FLOOR MAT



**THERMOSETTING
ALUMINIUM MOULDS**



Automotive



Agriculture



Truck



Bus



Design and
products



Wellness and SPA



FENDERS TRACTOR CLASS



**THERMOSETTING
ALUMINIUM MOULDS**



Automotive



Agriculture



Truck



Bus



Design and
products



Wellness and SPA



TRUCK SIDE SKIRT



THERMOSETTING
ALUMINIUM MOULDS



Automotive



Agriculture



Truck



Bus



Design and
products



Wellness and SPA



UPS FRONT TRUCK



THERMOSETTING
ALUMINIUM MOULDS



Automotive



Agriculture



Truck



Bus



Design and
products



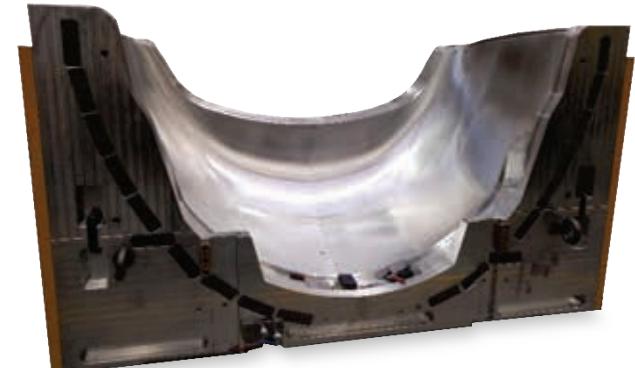
Wellness and SPA



TRUCK ROOF SPOILER



THERMOSETTING
ALUMINIUM MOULDS



Automotive



Agriculture



Truck



Bus



Design and
products



Wellness and SPA



SIDE PANELS CITY BUSES



**THERMOSETTING
ALUMINIUM MOULDS**



Automotive



Agriculture



Truck



Bus



Design and
products



Wellness and SPA



BATTERY COVER



**THERMOSETTING
STEEL MOULDS**



Automotive



Agriculture



Truck



Bus



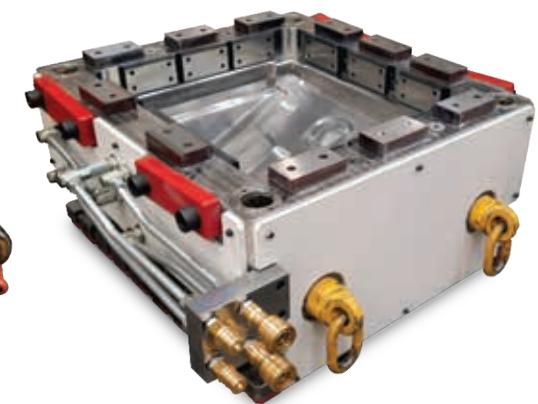
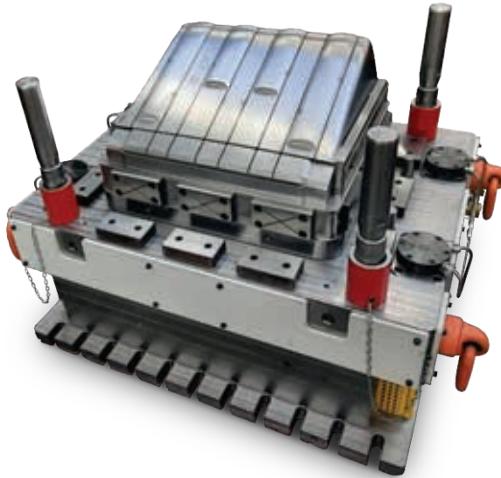
Design and
products



Wellness and SPA



BATTERY COVER



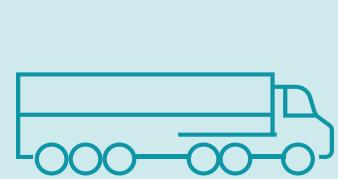
**THERMOSETTING
STEEL MOULDS**



Automotive



Agriculture



Truck



Bus



Design and
products



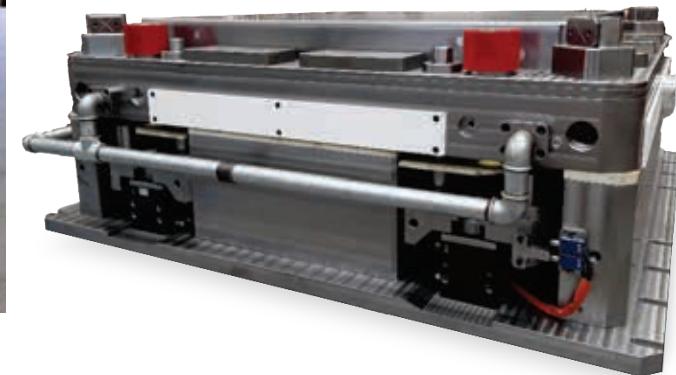
Wellness and SPA



RADIATOR PANEL



**THERMOSETTING
STEEL MOULDS**



Automotive



Agriculture



Truck



Bus



Design and
products



Wellness and SPA



AUTOMOTIVE MOCKUP 1:1

MODELS AND
PROTOTYPE



Automotive



Agriculture



Truck



Bus



Design and
products



Wellness and SPA



CARAVAN MOCKUP 1:1



MODELS AND
PROTOTYPE



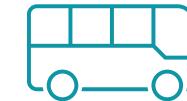
Automotive



Agriculture



Truck



Bus



Design and
products



Wellness and SPA



AUTOMOTIVE MOCKUP 1:1

MODELS AND
PROTOTYPES



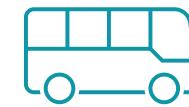
Automotive



Agriculture



Truck



Bus



Design and
products



Wellness and SPA



MOCKUP



MODELS AND
PROTOTYPES



Automotive



Agriculture



Truck



Bus



Design and
products



Wellness and SPA



STATUES AND SCULPTURES



MODELS AND PROTOTYPES



Automotive



Agriculture



Truck



Bus



Design and products



Wellness and SPA



WELLNESS HOT TUBS

MODELS AND
PROTOTYPES



Automotive



Agriculture



Truck



Bus



Design and
products

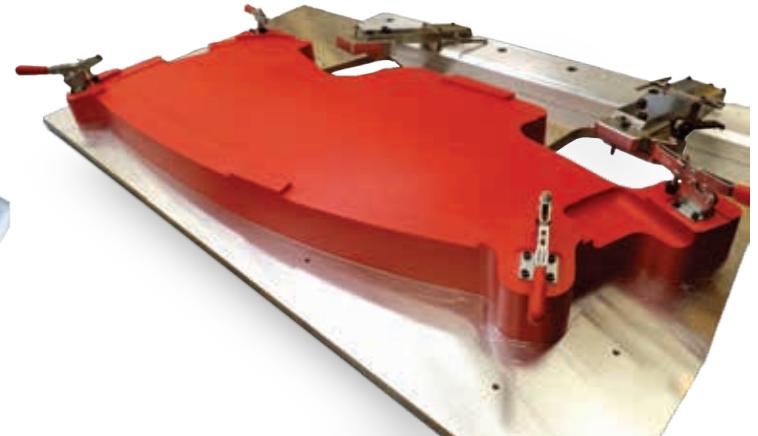
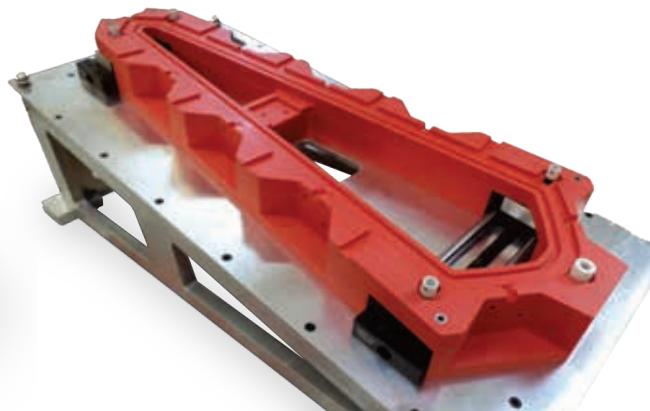


Wellness and SPA



CONTROL JIGS

SPECIAL EQUIPMENTS



Automotive



Agriculture



Truck



Bus



Design and
products

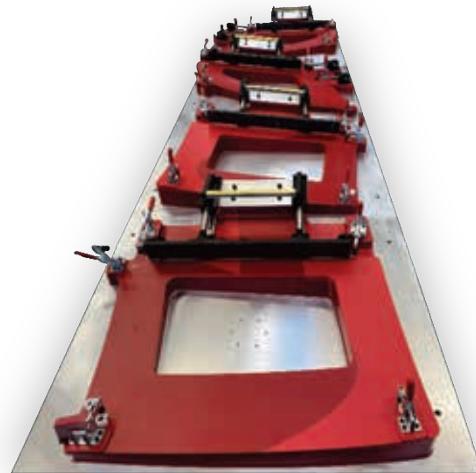


Wellness and SPA



CONTROL JIGS

SPECIAL EQUIPMENTS



Automotive



Agriculture



Truck



Bus



Design and
products

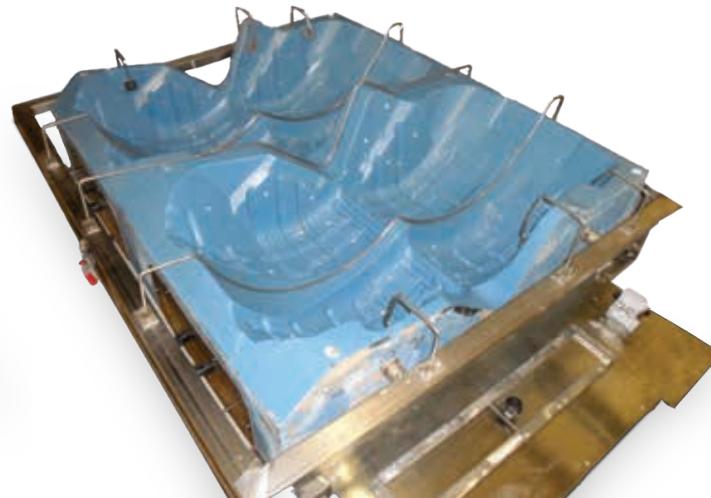


Wellness and SPA



WATER JET CUTTING JIGS

SPECIAL EQUIPMENTS



Automotive



Agriculture



Truck



Bus



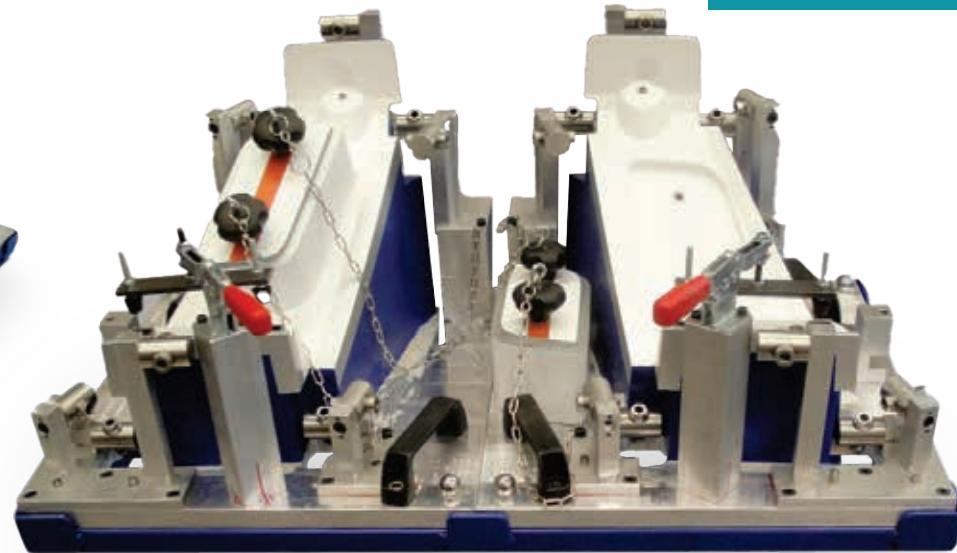
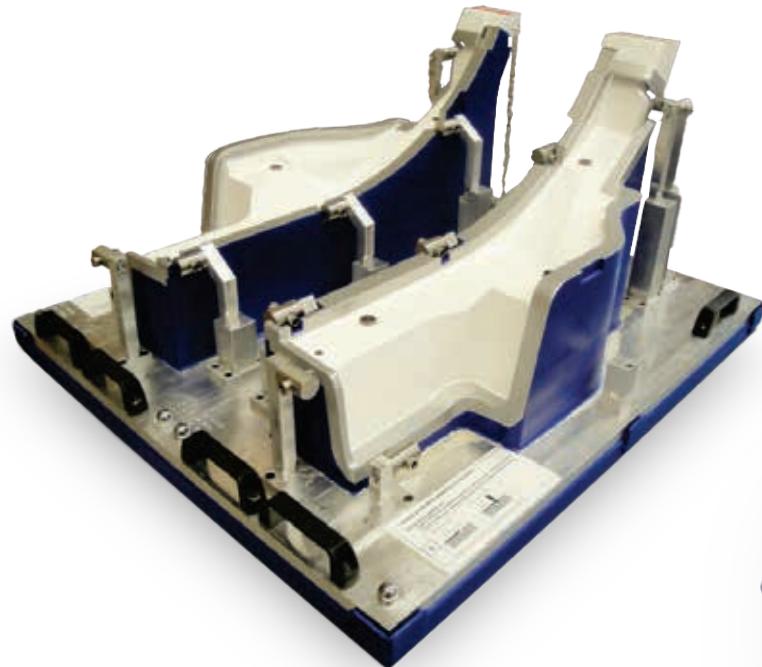
Design and
products



Wellness and SPA



CONTROL JIGS



SPECIAL EQUIPMENTS



Automotive



Agriculture



Truck



Bus



Design and
products



Wellness and SPA



CONTROL JIGS

SPECIAL EQUIPMENTS



Automotive



Agriculture



Truck



Bus



Design and
products



Wellness and SPA



GLUING JIGS

SPECIAL EQUIPMENTS



Automotive



Agriculture



Truck



Bus



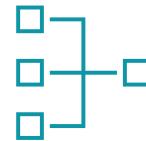
Design and
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Strategic goals



Mapping and digitization of business processes

The process will consist of three phases:

1. Identifying and shaping the processes
2. Analyzing where improvements can be made
3. Determining the digitization level of the flows

The activity will be led by the production manager.

Estimated investment for this project: 80k €.



External growth

Promotion of scouting activities to identify, with an acquisition view, an existing production entity or the creation of a third Lanulfi production site in Eastern Europe.



Revenue, EBITDA, market share

Aiming at a total revenue of more than 10mln € and an EBITDA of 1.1mln €
Europe market share equal to:
2% aluminum molds and 0.06% steel molds.



Strategic goals



Recruiting, training and staff retention

Responding to critical issues in staff recruitment and retention.

Estimated investment for this project in the three-year period 2023/2025: 250k €.



Increase production capacity Steel and Moulds

Highlighting specific marketing and sales activities that support growth to achieve the set targets (turnover, margins, market share). Investments in new machinery for both steel and aluminum are also considered important.

Estimated investment for this project:
2.5mln €.



Moulds and Steel Fusion

Merging of Lanulfi Moulds and Lanulfi Steel aimed at giving Steel more prominence in the domestic and international markets.



Technology and equipment



WORKING CENTER FOR MODELS

- C.M.S. POSEIDON 38/90: continuous 5 axes - strokes: 9000x4000x2000
- C.M.S. POSEIDON 20/48: 5 continuous axes- strokes: 4800x2000x1300



WORKING CENTER FOR ALUMINUM

- FTP Dino X: 5 continuous axes - strokes: 4500x3500x1500
- FTP Stinger 280: 5 continuous axes - strokes: 2000x1400x800 with 5 pallets
- PROMAC SHARAV: 5 continuous axes - strokes: 4500x2500x1200
- PROMAC SHARAV: 5 continuous axes - strokes: 3500x4000x1200
- PROMAC ZEPHYR: 5 continuous axes - strokes: 2300x1600x1000
- FPT LEM 936: 5 indexed axes - strokes: 2600x1200x2000
- EMCO MMV 2000: 5 continuous axes - strokes: 2000x800x750
- POLISHING ROBOT: Roboticom-ABB IRB - 7 axes - reach: R 3700 mm
- CANNON/TCS: 2000x2000x2000 - Machine for assembly



PROCESSING MACHINERY

MILLING MACHINES:

- MECOF Linarmill 2200 - 5 continuous axes - strokes: 4000x2200x1000
- MECOF Agile CS 500 – 3 axes – strokes: 4000x1000x1800
- ALESAMONTI FT30 – 3 axes - strokes: 3000x1200x1500
- PARPAS 16 – 3 axes - strokes: 1600x800x800
- FAMU FAS 1M – 3 axes - strokes: 600x450x400

DRILLS: 2 drills with maximum drill 1600x60

GRINDERS: 2 grinding machines

OVERHEAD CRANES

- Overhead crane 5 tons capacity

OVERHEAD CRANES

- Overhead crane 10 tons capacity
- Overhead crane 6,3 tons capacity

OVERHEAD CRANES

- Overhead crane 20 tons capacity
- Overhead crane 10 tons capacity



“Coming together is a beginning
keeping together is progress
working together is success”

- Henry Ford

